EDGEWATER REDEVELOPMENT AREA REDEVELOPMENT PLAN AND PROJECT CHICAGO, IL OCTOBER 1986

EDGEWATER REDEVELOPMENT AREA

REDEVELOPMENT PLAN AND PROJECT CHICAGO, ILLINOIS

OCTOBER 1986

LETTER OF TRANSMITTAL

CONTENTS

INTRODUCTION	Pa
EDGEWATER REDEVELOPMENT AREA DESCRIPTION	
POLICY FOUNDATION	
REDEVELOPMENT PLAN GOALS AND OBJECTIVES General Goals Redevelopment Objectives	
EDGEWATER REDEVELOPMENT AREA ELIGIBILITY	•
REDEVELOPMENT PLAN Development Strategies Relocation	12
Land Use Plan Development Design Objectives Estimated Project Development Costs Sources of Funds	12 14 14 15
Provisions for Amendment Completion of Term of Obligations to be Issued	15 16 19
1 0000	21
APPENDIX A - Legal Description of Redevelopment Area	-4
LSCIMATE Callan	22
Available for Tax Increment Financing	23

INTRODUCTION

The City of Chicago has a large and complex economic bath one of the greatest challenges in planning for the growth and expands sion of the City's economic base is to maintain a balance betwoe neighborhood and downtown development. Economic forces are polaring business opportunities in suburban and downtown location Neighborhood business districts have fallen prey to the convenient of suburban shopping malls and the draw of specialty retail, enter tainment and service opportunities located downtown.

The City of Chicago has recognized the challenges of neighborhood economic development through a variety of planning an economic development policies and programs. The City is beginning the process of revitalizing Chicago's neighborhood economies. The adoption of the Edgewater Redevelopment Area Redevelopment Plan and Project is a logical and consistent step toward revitalizing the economic base of the Edgewater area.

The Redevelopment Plan is designed to improve an underutilized area located at the southeast quadrant of the intersection of North Broadway and West Berwyn Avenue. The Plan allows for redevelopment of the 4.0-acre Edgewater Redevelopment Area. A specific development proposal is included in this Plan for the construction of a community shopping center.

The site of the proposed shopping center development sists primarily of a one-story commercial building, which at time was a bowling alley, but which has declined over the ye The site now consists basically of a vacant, older structure base in need of repairs and/or demolition. Previous owners attempted market the property in a manner consistent with its previous u however, those efforts proved to be unsuccessful, and the genera deteriorated qualities of the building and surrounding land ϵ worsening. Also located on the site is a small strip center poorer condition and of older age than neighboring off-site la uses. In addition to the impact of the unsightliness and unprodu tiveness of the Redevelopment Area on the neighborhood and it residents, the site is also an unproductive revenue drain for th entire City of Chicago. Therefore, redevelopment of a viable proj ect on this site would introduce a productive element back into the neighborhood and also provide an additional incentive toward future redevelopment of the area in general.

Specifically, redevelopment of the site would include an approximately 53,000-square-foot retail commercial center. The center would consist of a one-story, multi-tenant structure, several freestanding buildings and off-street parking. The center is planned to accommodate both nationally and locally based tenants and would stem the flow of City shoppers to the suburbs for quality and price-conscious merchandise. This project is also vital since

it is directly in an area in need of retail shopping. It also provide an incentive for national businesses to locate in area instead of going to the suburbs. If successful, this prowould create a snowball effect whereby additional private f would be invested in the community, and redeveloment would advanced in what would otherwise have been a stagnating, unproductive location.

EDGEWATER REDEVELOPMENT AREA DESCRIPTION

The Edgewater Redevelopment Area is the aggregate approximately four acres. The Redevelopment Area and its existic land uses are shown on the following page as Figure 1 and is legal described in Appendix A. It includes only those contiguous parces of real property and improvements thereon which will be benefite substantially by the proposed redevelopment project.

The Redevelopment Project Area, located on the north side for the City of Chicago, is bounded by the easterly line of the right-of-way for the Chicago Transit Authority Elevated Transit on the east, the the northerly property line of an automobile sales and service facility on the south, the westerly line of North Broadway Street on the west, and by the northerly line of West Berwyn Street on the north. The Edgewater Redevelopment Area is in a predominantly dense portion of the City, characterized primarily by commercial uses, surrounded by residential uses.

POLICY FOUNDATION

The Redevelopment Plan conforms to the comprehensive p for the development of the City of Chicago as a whole. these purposes are consistent with and are pursuant to implemen tion of general municipal development objectives and policies c_i tained in plans previously stated by the City of Chicago, includi the following:

- The Comprehensive Plan of Chicago: the Improvement Plan f 2.
- The Comprehensive Plan of Chicago: January 1967. North Development Area З.
- Chicago Development Plan, Chicago Works Together, May 1984

Pertinent objectives from the above three major polic statements include the following (the number in parentheses following each specific pertinent objective refers to the plan from which it is excerpted):

- Provide adequate parking and attractive settings. (1)
- Improve business centers in older parts of the City. (1)
- 3. Private initiative supported by public actions will be the important component in business improvements. (1)
- Improve business centers in conjunction with major rebuilding 4. 5.
- Consolidate strip commercial development. (1)
- Provide needed shops and services for Chicago residents. (1) 6.

- 7. Pursue projects which would compete effectively with subban centers. (1)
- 8. Give priority (of treatment) to centers which face compe
- 9. To maintain a high quality of development to preserve content environmental assets, conservation programs show the established throughout the community. (2)
- 10. Improvements along present rapid transit rights-of-way a
- 11. An emphasis on strengthening Chicago's tax base is fund mental to virtually every City development project whiseeks to maintain or expand Chicago's business communicand to create job opportunities for City residents. (
- 12. Many Chicago neighborhoods that have suffered disinvestmer in the past should be emphasized for new investment ove those neighborhoods with extensive and solvent privat investment. (3)
- 13. A call for balanced growth as a key to economic developmen means the vigorous pursuit of development opportunities is both the downtown and the neighborhoods, and across the City's economic sectors. (3)

REDEVELOPMENT PLAN GOALS AND OBJECTIVES

The purpose of the Redevelopment Plan is to stimulate growth in the form of investment in new development and reinvestment in facilities that are as essential in the neighboring business district, as it is to the entire City. Redevelopment and conservation efforts in the Redevelopment Area would strengthen the entire City through environmental improvements and an increased tax base, and would provide additional employment opportunities. It would

encourage citizens and government to work together to address solve the problems of urban growth and development. between the City and the private sector for the redevelopment the Edgewater Redevelopment Area would receive significant supp from the business community.

General Goals

- Improve the quality of life in Chicago by eliminating t A. influences of both physical and economic blight in t
- Enhance the marketability of vacant and other underutilize B. encouraging private investments whice environment and living environment. community's economy, tax base, busines
- Develop and create an attractive blend of retail and restau
- Provide adequate and accessible on-site parking and good D.
- Provide sound economic development in the Redevelopment Area E. while generating needed sales and real estate tax revenues.
- Provide new employment opportunities for minorities and women.

Redevelopment Objectives

- A. Enhance the tax base of the City of Chicago and of other taxing districts which extend to the Redevelopment Area by encouraging private investment and commercial development. B.
- Provide public improvements which include utilities, parking, public open space, sidewalks, streetscapes, etc.

- C. Eliminate blight conditions within the Redevelopment A
- D. Enhance the value of properties within both the Redeve.
 ment Area and the general business district.
- B. Provide a net benefit to the City consisting of jobs and revenues.
- F. Provide needed incentives to encourage a broad range improvements in the development of the Redevelopment Ar

EDGEWATER REDEVELOPMENT AREA ELIGIBILITY

The Tax Increment Allocation and Redevelopment Act (Ac allows municipalities to improve eligible "blighted" or "conserv tion" areas in accordance with an adopted redevelopment plan. The Act defines specific criteria for determining the eligibility of area for redevelopment.

A redevelopment project area is:

"An area designated by the municipality, which is not less in the aggregate than 1-1/2 acres and in respect to which the municipality has made a finding that there exist conditions which cause the area to be classified as a blighted area or a combination of both blighted and conservation areas."

According to the Act, a conservation area is:

"Any improved area within the boundaries of a redevelopment project area located within the territorial limits of the municipality in which 50% or more of the structures in the area have an age of 35 years or more. Such an area is not yet a blighted area but because of a combination of 3 or more of the following factors: dilapidation; obsolescence; deterioration; illegal use of individual structures; presence of structures below minimum code standards; abandonment; excessive

vacancies; overcrowding of structures and community fa ties; lack of ventilation, light or sanitary faciliinadequate utilities; excessive land coverage; deleter land-use or layout; depreciation of physical maintenalack of community planning, is detrimental to the pu safety, health, morals or welfare and such an area may be

According to the Act, a blighted improved area is:

"Any improved ... area within the boundaries of a redev opment project area located within the territorial limits the municipality where, if improved, industrial, commerce and residential buildings or improvements, because of a contract bination of five or more of the following factors: a dilapidation; obsolescence; deterioration; illegal use individual structures; presence of structures below mining code standards; excessive vacancies; overcrowding of structures and community facilities; lack of ventilation, ligured coverage; deleterious land-use or layout; depreciation of phy to the public safety, health, morals or welfare"

To determine eligibility, a field survey of the stude area was conducted together with further research into building age performance and condition. The discussion below presents an analysi of site and building conditions that relate to the criteria established for designating a redevelopment project area. Relevant characteristics of the subject property are as follows:

- Size The Redevelopment Area is approximately four acres in size, which exceeds the minimum reugirement for a redevelop-ment project area.
- Age of structures All of the structures in the Redevelopment Area were constructed before 1950, and are more than 35 years of age.

- Deterioration and Dilapidation None of the buildings found to exhibit severe dilapidation. The physical cond of the former commercial building is deteriorating. roof leaks in numerous places, which has caused water date the interior ceiling and floors. The structure of external walls is such that they require braces.
- Obsolescence The buildings on the site are economically and functionally obsolete in terms of current standards community retail development. The former commercial facilis only 30,000 square feet, which is too small for a full fine food store in a competitive marketplace. Most neight hood food stores require between 50,000 and 80,000 square feet. The configuration of the facilities on the same similar interaction between the small retail shops and are discouraged, which limits the market potential of existing businesses. Deliveries to the strip of shops of a southern zero lot line bordering the commercial facility's parking lot.
- Excessive Vacancies The former commercial facility is vacan while the strip of retail shops is occupied. The former commercial building represents 67% of the total building space in the Redevelopment Area.
- Depreciation of Physical Maintenance The Redevelopment Are is beginning to exhibit signs of neglect from lack of use The former commercial facility has been defaced by graffiti mercial facility is being illegally used as a dump for various types of waste material. The interior of the former commecial facility is damaged by water leaking from the roof The strip retail stores have relatively well-maintained facades although the rear of the building is unsightly and overgrown with weeds, etc.
- Deleterious Land Uses and Layout The land-use pattern in the Redevelopment Area limits the development potential of the property. The placement of the former commercial facility with respect to the strip retail stores inhibits rather than encourages interaction. Thus, customers are either less likely to shop at this site or may not purchase as many goods or services here, which reduces state and local of the subject property bears no logical relationship to other retail developments across Berwyn and Broadway from must achieve the necessary critical mass of facilities which in turn requires an integrated land-use plan.

All the structures in the Redevelopment Area were structed prior to 1950. Other deficiencies and obstacles to pri development include: excessive vacancies (67% of total buil space); obsolescence; deterioration; depreciation of physical metanance and deleterious land use. The redevelopment of the confers an important opportunity to improve the subject proper and strengthen the emerging retail center at Berwyn and Broadw Thus, the survey results indicate that the Edgewater Redevelopment Area qualifies as a "blighted" or "conservation area" under the Statutory criteria for such classifications

In terms of existing deficiencies and obstacles to red velopment, the Edgewater Redevelopment Area is eligible for utilization under the provisions of the Act. The Edgewater Redevelopment Area on the whole has not been subject to healthy growth and develop ment through investment by private enterprise, and would not reason ably be anticipated to be developed without the adoption of the Redevelopment plan. Vacancies, abandoned buildings, obsolescence, depreciation of physical maintenance, and deleterious layout are all evidence of this situation. Lack of community planning and structural deterioration create obstacles which impede development through normal private actions.

REDEVELOPMENT PLAN

Pursuant to the preceding redevelopment goals and obj tives, a coordinated Redevelopment plan would be implemented upgrade, revitalize and best utilize the Redevelopment Area six The primary means to this end would be a redevelopment of the Red velopment Area site into a neighborhood retail shopping center the Edgewater Community Council has expressed an opinion that the overall viability of the West Berwyn Avenue and North Broadward intersection as a retail location would be improved with the Redevelopment plan coming to fruition. A certain critical mass of the intersection being potentially more economically successful than any one is at present.

Development Strategies

The principal existing development strategy under the Redevelopment Plan is to encourage and make possible the development of a shopping center at the southeast quadrant of Berwyn Avenue and Broadway. The former commercial building will be rehabilitated. All of the existing old strip center, except Stanley's Lounge, would be demolished. Stanley's Lounge would remain, but would be totally rehabilitated. A detailed listing of the uses planned for the Redevelopment Area is as follows:

- An approximately 53,000-square-foot, one-story, multi-te
- Two freestanding outlot pads to feature restaurant and o
- Off-street parking.

The City of Chicago will provide improvements necess for the success of the Redevelopment Plan needed for the enhan ment of the City as a whole, and to more closely meet the needs the specific area's residents. Appropriate public improvemen would include, at minimum, the following:

- Site preparation
- Upgrading of water lines, storm drains in the streets surrounding the site - Installing new sidewalks
- Installing new lighting and landscaping

The cost of these improvements is estimated in the schedule, Esti mated Project Redevelopment Costs, in Exhibit 1, on page 17, and will be described in a subsequent section.

The retail center would feature both nationally and locally based tenants. The center's store mix and marketing strategy are designed to complement the area's existing retail businesses by providing a more diverse critical mass of retail uses, as well as reversing the loss of retail expenditures from the neighborhood.

Relocation

In order to facilitate the redevelopment of the Edgew Shopping Center, existing business tenants in the site's occup buildings would have to be relocated. The costs of relocation the form of either relocation advice or financial assistance we be supported by tax increment funds.

Land Use Plan

The existing zoning classification in effect for the Redevelopment Area should remain and govern during and following redevelopment. It is the intent of the plan to encourage gener commercial land uses in the Redevelopment Area, as shown in Figure 1 on page 4. The following are the characteristics of the future land use plan and which the City desires in the Redevelopment Area:

- Retail Uses Retail uses should be developed in order to make the Redevelopment Area one of the preferred shopping center destinations in the City. Prospective tenants include automotive parts and furniture, drugstores as anchor tenants, with ancillary, multi-tenant retail space.
- Restaurant Uses Restaurant uses would be permitted through-
- Parking Uses Full realization of economic development potential of the Redevelopment Area is directly related to the availability of sufficient automobile parking that is conveniently located together with appropriate pedestrian linkages and amenities to allow and encourage patrons to combine their errands into a one-stop, multi-purpose trip.

Development Design Objectives

The land use plan for the Edgewater Redevelopment Are designed to better utilize the general land-use relationships wi the area. Building placements on the site are designed to encou interaction between all stores, including those within the Redevelopment Area, as well as others nearby. Such building orientation should serve to create strong retail demand for multi-purpose tri

Architectural and design standards would meet or exc

Estimated Project Development Costs

The Redevelopment Plan required for tax increment finan ing must include a description of all costs pertaining to the redevelopment project. These project costs include all reasonable costs are expenses incurred or estimated to be incurred in connection with a redevelopment plan and project. For example, these costs may be:

- 1. Costs of studies, surveys, development of plans and specifications, implementation and administration of the redevelopment plan including, but not limited to, staff and professional service costs for architectural, engineering, legal, marketing, financial, planning or other services.
- Building acquisition, including demolition of buildings, removal of debris and site grading.

- Costs of removing and constructing or repairing of onoff-site public improvements, such as roads, curbs, sig sidewalks, utilities and landscaping.
- 4. Financing costs, including, but not limited to, all necessary and incidental expenses related to the issuance obligations and which may include payment of interest any obligations issued hereunder accruing during the est for which such obligations are issued and for not exceeding the months thereafter and including reasonable reserves.
- 5. Costs for relocating tenants from structures that will

The estimated costs associated with the development of the Edgewater Plaza Shopping Center are presented in Exhibit 1 of the following page.

Sources of Funds

Although other sources of funds which become available are not to be excluded, the only source presently contemplated for funding the redevelopment project costs described above is tax increment financing (T.I.F.). The revenue to support a T.I.F. bond issue will be derived from the incremental real estate taxes and the sales tax revenue generated by the new development in the designated redevelopment area.

The sales tax revenue was estimated by identifying a probable retail mix of the shopping center and applying a sales volume figure for each retail use (see Appendix B). It is not possible to determine existing sales tax revenue in the Redevelopment Area. EXIMATED MODELS SHOPPING CENTER SHOPPING CENTER ELIGIBLE FOR TAX INCREMENT FINANCING

ESTIMATED	(1) Sign	\$925,000	252,000	000,109	400,300	300,000	100,000	195,000	000 001 000	622,500	13,495,800
ITENS	Building Acquisition	Public Improvements	Site Properation	Building Rehabilitation	Tenant Relocation	Architect & Engineer	Other Professional Fees	City Administration Expenses	Financing Expenses	7074	TV 10.

(1) The cost figures presented above are intended to provide an estimate as to project costs. Line item amounts may vary source: First National Realty & Development Company, Inc.

Thus, all eligible tax revenue derived from sales at the shop center are assumed to be available for the tax increment allocat The following five retail sales taxes are included in the incremental sales taxes are included in the incremental sales. allocation:

- Municipal Retailer Occupation Tax
- Service Occupation Tax
- Retailer Occupation Tax
- Use Tax
- Service Use Tax

As shown in the following table, the last current 19 equalized assessed valuation and property tax revenue for the Red velopment Area are approximately \$479,200 and \$46,600, respectively

EDGEWATER REDEVELOPMENT AREA 1985 EQUALIZED ASSESSED VALUATION AND REAL PROPERTY TAXES

PIN number 14-08-210-001 -002 -020 -021 -022	Equalized assessed valuation \$145,270 132,693 39,035 162,174	Real property taxes \$14,119 12,896 3,794
-022 Total	Exempt	15,762
	\$479,172	\$46,571

Source: Cook County Assessor's Office. The prospective estimate of equalized assessed valuat of the Redevelopment Area after redevelopment is approximat \$1,673,200 during the development's first full year of operat (see Appendix B).

The total amount of sales tax and real estate tax rever available to service the tax increment bonds is estimated in Appe dix B and shown on the following page as Exhibit 2. The sales t revenue will be used exclusively for the redevelopment of the Edg water Plaza Shopping Center. The Redevelopment Area would not reasonably be developed without the use of such incremental revenues. Any excess tax revenue not required for payment of the bond debt service may be used for early repayment of debt or b distributed to the public taxing entities.

Nature and Term of Obligations to be Issued

Tax increment revenue obligations may be issued pursuant to the Act for a term not to exceed 20 years. All obligations are to be covered after issuance by estimated and actual tax increment revenues and by such debt service reserves and sinking funds as may be provided by ordinance. The terms and conditions of the obligations will depend upon many factors, including recent financial market conditions and its perceived level of risk in the real estate project. Revenues not required for the retirement of obligations, providing for reserves, sinking funds and payment of redevelopment

EXHIBIT 2 EDGELATER SHOPPING CENTER AMALYSIS OF INCREMENTAL TAX REVENUE

INCREMENTAL REAL, ESTATE TAX REVENUE (1)

TOTAL T.I.F. REVENUE INCREMENTAL SALES TAX REVENUE (1)

(1) There is a one year tog between the accrued incremental real estate.

the revenues become available to service obligations, as shown above.

(2) A 5% annual inflation rate is assumed.

project costs are to be declared surplus and become available distribution annually to the taxing districts in the redeveloped area in the manner provided by Statute. Such securities may issued on either a taxable or tax-exempt basis, with either fix rate or floating interest rates; with or without floating interest rates, with or without capitalized interest, with or without interest rate limits, and with or without redemption provisions.

Provisions for Amendment

The Redevelopment Plan and Project may be amended accordance with the terms of the Act.

Completion of Redevelopment Project and Retirement of Obligations to Finance Redevelopment Costs

The redevelopment of the Edgewater Redevelopment Area will be completed and all obligations issued to finance redevelopment project costs will be retired no later than December 1, 2009. Pursuant to this plan, the bonds will mature no later than 23 years from the adoption of the ordinance approving the redevelopment of the Edgewater Redevelopment Project Area. Construction activities for the proposed community shopping center are expected to be completed in four years. Obligations may be retired within less than ten years, depending on the incremental real property and sales tax yield.

** * ** ** **

LEGAL DESCRIPTION OF REDEVELOPMENT AREA

PARCEL I

LOTS 19, 20 AND 21 AND THE SOUTH 4 FEET OF LOT 22 IN BLOCK 10 IN JOHN LEWIS COCHRAN'S SUBDIVISION OF THE WEST HALF OF THE NORTHEAST QUARTER OF SECTION 8, TOWNSHIP 40 NORTH, RANG 14, EAST OF THE THIRD PRINCIPAL MERIDIAN, IN COOK COUNTY,

PARCEL II

LOTS 22 TO 25 EXCEPT THE SOUTH 4 FEET OF LOT 22 AND EXCEPT THE NORTH 3 FEET OF LOT 25 IN BLOCK 10 IN JOHN LEWIS COCHRAN SUBDIVISION OF THE WEST HALF OF THE NORTHEAST QUARTER; ALSO THAT PART OF THE VACATED ALLEY IN SAID BLOCK 10, LYING NORTH OF LOT 22 IN SAID BLOCK 10 AND EAST OF LOTS 23, 24 AND THE SOUTH 47 FEET OF LOT 25 IN SAID BLOCK 10; ALSO LOT 27, EXCEPT THE NORTH 53 FEET THEREOF, IN BLOCK 10 OF J. L. COCHRAN'S SUBDIVISION OF THE WEST HALF OF THE NORTHEAST QUARTER; ALSO LOT 28, EXCEPT THE NORTH 53 FEET AND THE EAST 20 FEET THEREOF IN BLOCK 10 IN JOHN LEWIS COCHRAN'S SUBDIVISION OF THE WEST HALF OF THE NORTHEAST QUARTER, ALL IN SECTION 8, TOWNSHIP IN COOK COUNTY, ILLINGIS.

PARCEL III

LOT 26 AND THE NORTH 3 FEET OF LOT 25 AND THE NORTH 53 FEET OF VACATED ALLEY BETWEEN LOTS 25, 26 AND 27 AND THE NORTH 53 FEET OF LOTS 27 AND 28 ALL IN BLOCK 10 IN COCHRAN'S SUBDIVISION OF THE WEST HALF OF THE NORTH EAST QUARTER OF SECTION 8, TOWNSHIP 40 NORTH, RANGE -14, EAST OF THE THIRD PRINCIPAL MERIDIAN, IN COOK COUNTY, ILLINOIS.

PARCEL IV

ANY CONTIGUOUS ALLEYS, STREETS AND PUBLIC RIGHTS-OF-WAY INCLUDING, BUT NOT LIMITED TO CONTIGUOUS LAND WHICH FALLS WITHIN NORTH BROADWAY STREET, CONTIGUOUS LAND WHICH FALLS WITHIN WEST BERWYN STREET, AND THE LAND WHICH IS CONTIGUOUS OF-WAY LINE FOR THE ELEVATED TRAIN LINES DIRECTLY TO THE EAST OF THE SAID LAND, INCLUDING THE INTERSECTION OF NORTH BROADWAY AND WEST BERWYN STREET AND THE INTERSECTION OF SAID RIGHT-OF-WAY AND WEST BERWYN STREET.

ESTIMATED SALES AND REAL ESTATE TAX REVENUES AVAILABLE FOR TAX INCREMENT FINANCING

This Appendix describes the methodology used in estimat future sales and real estate tax revenues for the Edgewater Pl

The sales tax revenue was estimated by identifying a prable retail mix of the shopping center and applying a sales volution figure for each retail use from an industry publication entity bollars and Cents of Shopping Centers, published by the International Council of Shopping Centers. Future sales volumes assume see Exhibits A and B at the end of this Appendix.

The estimated equalized assessed valuation of the Edgin Water Plaza Shopping Center after redevelopment was estimated the basis of the planned new construction. The Edgewater Plazation of \$1,673,200, representing a net increase of \$1,194,000 over the present. This equalized assessed valuation assumes the current state multiplier of 1.8085. The market value for the land and construction cost for the proposed shopping center totals approximately specific property.

Future real property taxes generated by the shopping center are expected to be in the range of \$188,300 during the center's first full year of operation (Exhibit C to this Appendix). This tax revenue is estimated by applying the 1985 property tax rate in the City of Chicago (\$9.719 per \$100 of assessed value) against the estimated equalized assessed value of the proposed redevelopment and inflating this base tax levy by 5% per year. The real property in Exhibit C to this Appendix.

EXHIBIT A
ESTINATED AUMUAL SALES VOLUME PER SOLURE FOOT

	STORE		AMMUAL SALES VOLUME PER SQUARE FOOT (2)	VOCUME
TENANT A		FEET (1)	1987	1988
TENANT 8	ä	2,800	. X X	
TEMANT C-1	Fast Food	2,886) SE	95 75
TENANT C-2	Drug	13,800	265	& <i>}</i>
TEMANT C-3	Auto Parts	5,040	. 520	8/7
TEKANŢ D	į.	11,160	522	F 7
TOTAL	i i	16,000	\$2	3 8
		389,45		

(1) Store mix and store size information was provided by First National Realty. Sales volumes are based on an industry trade publication, "bollars and shopping centers", which provides sales statistics by assumed for the annual sales estimates after 1987. There are only four months of operation in 1987,

EXMISIT B
EDGELATER SHOPPING CENTER
SALES VOLUME AND SALES TAX REVENUE FOR
TAX INCREMENT FIRANCING

Tenant A	1967	1988	1989	1990	1861
Tenant B	435,000	1,368,800	1,437,240	1,509,102	
Tenant C-1	1.210 pm	1,151,514	1,209,090	1,269,544	1,304,357
Temant C-2	369,600	3,836,400	4,028,220	4,229,631	4,441,113
Tenant C-3	837,000	2.633 740	1,222,452	1,283,575	1,347,753
	1,200,000	3,776,000	2,765,448	2,903,720	3,048,906
Total Sales	\$4,426,160	\$13,930.714	008,40%	4,163,040	4,371,192
food and Drug Sales (1)	1A2 aco	٠.	14,027,250	\$15,358,612	\$16,126,543
All Other Sales	1,829	573,460 5,735	604,233	634,445	666, 167
Sales Tax Revenue at 6%	4,243,310	13,355,254 801,315	14,023,017	14,724,167	6,662
Total Sales Tay a		-	?	683,450	927,623
AVORTIN (2)	\$29,428	\$507,070	\$847,423	\$869, 794	\$934,285

(1) This category equals 15% of sales for Tenant C-1, a drug store.

(2) The entire sales tax revenue shown above is assumed to be aumitable.

EXIIBIT C ESTINATED REAL ESTOPING CENTER AND INCAEDENTAL REVENUE AVAILABLE FOR TAX INCAEDENT FINANCING

Estimated Incremental RE Tax Revenue Collected From Mew Development Plus Contruction Period RE Tax Revenue Equals Total RE Tax Revenue Existing RE Tax Revenue Base Incremental Real Estate Tax	90,300 184,300 38,000 128,300 188,300 51,300 51,300 77,000 137,000	197, 700	207,600	218,000
---	--	----------	---------	---------

Motes: (1) Tax revenue is assumed to increase 5% armually. (2) There are only 4 months of operation assumed in 1987. (3) The tax revenue base is fixed unless the tax rate increases



